



**Proposal Evaluation
Bulk Solid Waste and Recycling Equipment RFP #040621**

Possible Points		Bakers Waste Equipment, Inc. (BWE & Pinnacle Compactors)	Box Gang Manufacturing, LLC	Builrite Manufacturing, Inc.	Busch Systems International, Inc.	Environmental Metal Works, Ltd.	GRYB USA dba GRYB, Bateman, Winkle, Serco Loaders and ShearEx	Hol-Mac Corporation	Iron Container, LLC	Marathon Equipment Comp	Midwest Welding & Machine, Inc.	Petersen Industries, Inc.
Conformance to RFP Requirements	50	40	38	37	37	36	36	41	40	43	37	44
Pricing	400	269	328	283	324	262	278	331	300	337	323	346
Financial Viability and Marketplace Success	75	61	60	57	59	54	54	63	61	65	54	66
Ability to Sell and Deliver Service	100	71	76	70	69	65	63	75	70	80	61	80
Marketing Plan	50	41	37	35	41	39	36	41	37	45	34	42
Value Added Attributes	75	65	63	55	59	57	52	58	50	60	53	57
Warranty	50	41	39	40	40	40	39	43	41	45	38	43
Depth and Breadth of Offered Equipment, Products, or Services	200	150	164	129	130	138	129	154	130	154	113	148
Total Points	1,000	738	805	706	759	691	687	806	729	829	713	826
Rank Order		10	5	15	7	17	19	4	11	2	13	3

Possible Points		PTR Baler & Compactor Company	Reaction Distributing, Inc.	Sebright Products, Inc.	Sierra International Machinery, LLC	Stellar Industries, Inc.	Swaploader USA, LTD	Ultimate Specialties, LLC	Universal Handling Equipment Company, Ltd.	Warren Equipment, Inc.	Wastequip Manufacturing Company, LLC
Conformance to RFP Requirements	50	39	38	32	39	37	37	31	39	36	42
Pricing	400	333	324	246	308	271	282	194	260	273	335
Financial Viability and Marketplace Success	75	61	53	49	61	61	57	48	58	53	64
Ability to Sell and Deliver Service	100	75	68	71	70	69	68	60	60	63	83
Marketing Plan	50	33	34	29	34	39	38	28	29	29	44
Value Added Attributes	75	58	55	56	51	54	53	53	53	55	61
Warranty	50	42	41	32	40	43	41	32	40	39	44
Depth and Breadth of Offered Equipment, Products, or Services	200	139	142	114	141	146	131	93	155	141	174
Total Points	1,000	780	755	629	744	720	707	539	703	689	847
Rank Order		6	8	20	9	12	14	21	16	18	1

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